

Channel Partner Contract Compliance

► MAXIMIZE PARTNERSHIPS

Improve partner relationships

Misreported revenue, inaccurate transactional data and miscalculation of royalty fees stemming from complex partner business operations cause underreporting of royalties, decreased revenue and misreported financial statements. In order to extract reliable, accurate reports and correct royalty figures from such processes and controls, companies must do the following:

- 1** Solidify current and future revenue streams
- 2** Maximize revenue
- 3** Ensure channel integrity and compliance
- 4** Increase license structure awareness

► FIND REVENUE, PROTECT IP

Increase benefits with better IP protection

PCG understands the intricacies of creating transparent partner relationships. We maximize client and partner revenues and overall market share by taking the appropriate steps to recover your contractually obligated sales and revenue.

- Enhanced IP Protection
- Minimized Financial Reporting Risk
- Unreported Revenue Recovered
- Enforced Partner Contracts
- Sarbanes-Oxley Accountability
- Heightened End-User Visibility

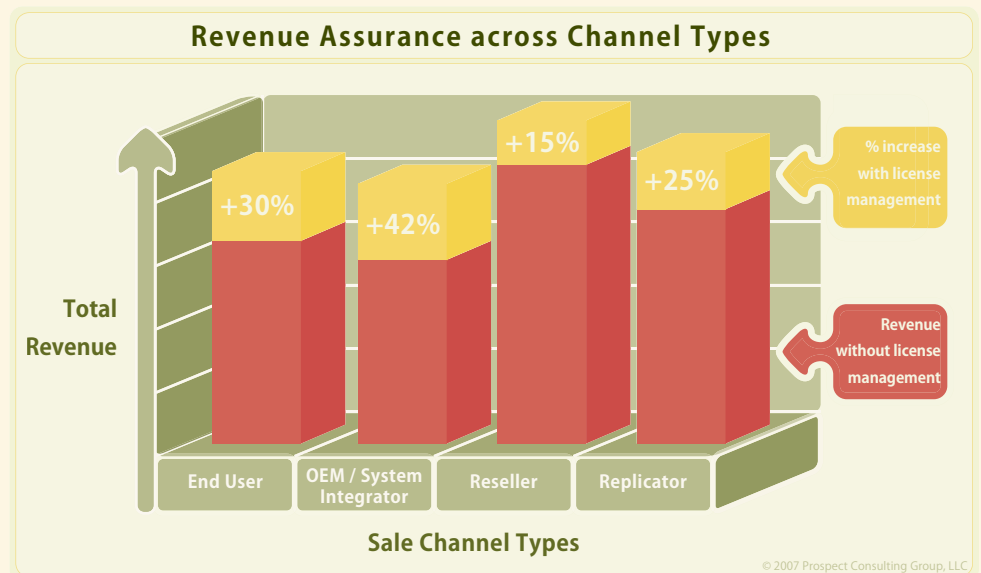
► RELY ON OUR EXPERTISE

Remove revenue barriers while preserving your IP

PCG works directly with our client's multinational partners, assessing the accuracy of royalties paid and evaluating partner operational effectiveness. We utilize our methodology and approach to help ensure optimization of client royalty revenue.

Advantages to our Approach:

- Proven Strategy, Methodology and Execution
- Extensive Experience Auditing OEMs
- Knowledgeable of Leading Practices in Audit
- Anticipation of inadequate controls before they hinder business processes
- Application of ACL and other leading tools to ensure a thorough review



Our work provides ongoing contractual compliance to maximize return on investment for our clients. Let us do the same for your company.